

Message Text

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65

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 COME-00 EURE-00 /020 W

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P 311529Z AUG 76

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC PRIORITY 3589

LIMITED OFFICIAL USE WARSAW 6143

PASS USDOC

E.O. 11652: N/A

TAGS: OVIP PL (OLSZEWSKI, K)

SUBJ: US STEEL INVITATION TO VICE PREMIER OLSZEWSKI

1. THE EMBASSY HAS LEARNED THAT UNITED STATES STEEL (USS) IS CONSIDERING INVITING VICE PERMIER KAZIMIERZ OLSZEWSKI TO VISIT PITTSBURGH AND PERHAPS CHICAGO SEPTEMBER 17 AND 18 FOLLOWING THE US-POLISH COMMISSION MEETING. INVITATIONS PROBABLY WOULD BE EXTENDED TO AMBASSADOR TRAMPCZYNSKI AND AMBASSADOR DAVIES AS WELL AS TO ANY OTHER MEMBERS OF THE VICE PREMIER'S DELEGATION HE WOULD LIKE TO HAVE ACCOMPANY HIM.

2. FOR SOME MONTHS, USS HAS BEEN PURSUING A NUMBER OF CONTRACTS IN POLAND TOTALING WELL OVER \$100 MILLION. THE ONE CLOSEST TO SIGNING WOULD SEEM TO BE THAT FOR A STEEL TIRE-CORD FACTORY, BUT DISCUSSIONS ARE ALSO UNDER WAY ON PROJECTS INVOLVING A PIPE MILL, STEEL PLATES FOR WELDED TANKS, AND A Q-BOP PROCESS. A PITTSBURGH VISIT BY OLSZEWSKI WOULD BE VERY HELPFUL IN PUSHING THESE DEALS ALONG.

3. THE HIGH-LEVEL USS OFFICIALS WHO ARE MOST INVOLVED WITH THE FIRM'S POLISH DEALS ARE F.A. DUDDERAR AND R.M. GUTTSHALL, PRESIDENT AND VICE PRESIDENT RESPECTIVELY OF US STEEL ENGINEERING AND CONSULTING, A USS SUBSIDIARY, WHICH IS LOCATED AT THE PITTSBURGH HEADQUARTERS OF THE PARENT FIRM.

4. ACTION REQUESTED: THE EMBASSY ASKS THAT THE DEPARTMENT AND/
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OR COMMERCE CONTACT DUDDERAR OR GUTTSHALL TO ENCOURAGE THEM TO

EXTEND THE INVITATION TO VICE PREMIER OLSZEWSKI. WE UNDERSTAND
THAT THE VICE PREMIER IS PREPARED TO ACCEPT THE INVITATION IF IT
IS EXTENDED.
DAVIES

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